

REGULAR MEETING

March 29, 2021  
6:30 p.m.

**MEMORANDUM**

**G.2 Award Contract-Video Storage Equipment (SAN)**

**Mr. Sederlund**

RECOMMENDED MOTION: “That the Chippewa Valley Schools Board of Education award a contract to AVI Systems, Inc. totaling \$83,327.56 for the purchase and installation of a new video storage array (SAN) and associated equipment.”

RATIONALE: This project will consist of the purchase and installation of a new video storage system which will integrate with the existing video editing system (AVID) currently utilized in the Community Relations Department.

The bid was reviewed and approved by the Technology Sub-Committee on March 15, 2021. Funding will come from the 2018 Bond Issue Program for this purchase. This project is scheduled to start in the spring 2021.



**Metro Technology Services IT, Inc.**  
59 North Walnut Street, Suite 202  
Mount Clemens, MI 48043  
Phone: (586) 203-8423

**Chippewa Valley Schools**  
Video Storage Equipment Letter of Recommendation  
February 26, 2021

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Ms. Sarah Monnier-White  
Director of Information Technology  
Chippewa Valley Schools  
19120 Cass Avenue  
Clinton Township, MI 48038

Re: Chippewa Valley Schools  
2018 Bond Issue  
Video Storage Equipment (SAN) and Integration

Dear Ms. Monnier-White,

Metro Technology Services, along with Chippewa Valley Schools Community Relations department have worked with AVI Systems, Inc to implement a new Video Storage Array (SAN) and associated equipment.

AVI Systems has bid through the HPS Group Purchasing Consortium which allows school districts to utilize low-cost pricing, similar to the REMC bid.

This equipment is very specialized to integrate with the District's AVID system, used for Video Editing. A list of parts and Scope of work is attached.

This purchase was planned for in the 2018 Bond Program. It is slightly higher than the budgeted amount of \$80,000.00, but within the Community Relations allocated funds. This acquisition includes five years of onsite warranty service from AVI Systems, Inc., as well as five years of maintenance/hardware support from EditShare.

Therefore, it is the recommended motion that the Chippewa Valley Schools' Board of Education award a contract as presented:

<b>Contractor</b>	<b>Scope</b>	<b>Contract Amount</b>
<b>AVI Systems, Inc.</b>	<b>Video Network and Storage</b>	<b>\$ 83,327.56</b>

Please feel free to contact me at (248) 321-5242 if you should have any questions or comments regarding this award recommendation.

Sincerely,

Tom Giachino  
Metro Technology Services IT, Inc.

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Phone: (586) 203-8423

cc: Scott Sederlund, Chippewa Valley Schools  
Jim Calderone, Chippewa Valley Schools  
Diane Blain, Chippewa Valley Schools  
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